## Supplier Diversity Update

Jose Gabriel Espinoza CPSM, CPSD Supplier Diversity Program Manager | California Water Service Committee Chair | CWA Supplier Diversity Committee

CPUC/Joint Utilities San Ramon Business Expo

FREE TO ATTEND

When: November 1, 2018 7:30 a.m. - 1 p.m.

Roundhouse Conference Center 2600 Camino Ramon San Ramon, CA 94583

roCastillo.com



#### 14

#### California Water Service

Lunch & Learn Sessions C-10 Contractors

Hosting Workshops

#### California American Water

2018 First Year Meeting all Category Goals

Implemented Use of DBE Requirement Statement

#### San Jose Water Company

Instituted internal, working level, Champion's Network

Supplier Diversity transformation program, poised to expand to other SJW Group locations.

**Liberty Utilities** 

Exceeding CPUC's Goal since 2011

Full-Time Supplier Diversity Manager for California in 2019



## Golden State Water Company

<u>Compensation</u> incentive programs include Supplier Diversity as a target

Monthly <u>communications</u> with Senior Executives to review goal status, and adverse changes for achieving Supplier Diversity targets.

SD Manager <u>continuously informed</u> about Senior Leadership's needs, supporting external efforts for matchmaking, and events.







## Suburban Water Systems

CWA SD Leader: 2016, 2017 and 2018

Every Manager supports the program, and reaches out with bid opportunities for inclusion.

Participated in +60 events in 2018, recognizing the bigger picture

Certain spend percentage tied to management incentives





2018



# SCE 46.7% PG&E 41.4%

## San Gabriel Valley Water Company

2<sup>nd</sup> Best CWA Performer

Review of <u>internal structure</u> and adjustments to benefit Supplier Diversity

Continuously seek and add diverse vendors

Involvement and support from management

Continuous supplier diversity <u>education</u> to internal staff and management







## American Water Works Association







#### U.S. Veteran Business Alliance





California Water Association Rainbow Chamber Silicon Valley Corporate Member of the Year 2017

In recognition of your outstanding contributions and service to the Lessian, 420, Bitcoul, and Transgender communities in the San Francisco Bog/Arae. Towed dediation to providing reaorneer and support for your LOPD remployees and customers advances equality in the workplace and promotes a diversity society. Congratulations and best within for continued success.

Presented on January 26, 2018

Retect A Wijekowski Senator Bob Wieckowski California State Senate, District 10

