



California Water Service May 19, 2016

Quality. Service. Value.

Beating Drought Fatigue: Keeping Drought Communications Fresh

Where we were...





DATE

TIME LOCATION: Cal Water Customer 2632 West 237th St. Torrance: CA 90505



Ouality, Service, Value,

Subsequent violations - Authorization to discontinue water service

Pursuant to the Board and Co

Water Use Restrictions,

Chord care where is function on the access of a chords are only access of a chords are only the chord of a chords are only the chord of a chords are only the chord of a chord of a chord chord

structured regions. Donard SI prevention evaluations are pointly except to soutiant evaluations. All soutiants and the south south in evaluation of the south sout

Inc. notified of a water leak that may once notified of a water leak that may wild doe is not come year control within five business days. Water Budgets

sponse to dovernor provins cutive order mandating a 25% cition in urban water use state-s, the State Water Resources trol Board and California Public ties Commission have adopted

device that causes it to cease dispensing water immediately when not in use.

Do not apply water to driveways and

Water Use Restrictions

Smart Imigation Controller rebate
Rotating nozzle rebate

NEW: Turf replacement rebate Controller distribution (dvallable August 2015)

ents for all communities in requirements for all communities in California. To meet these require-ments, Cal Water filed "Schedule 143: Water Shortage Contingency Plan," which provides for water waste penalties, water budgets, and enforcement measures.

Water Budgets, and How Cal Water Can Help

California Water Service customers

met the State's water-use reduction

Thank you, Bakersfield customers, for meeting the

this system in June. In fact, you were so diligent in your conservation efforts that, together, we achieved a 32%

Please, keep up the great work, as we must continue to

thank you again for your efforts and helping to ensure we

have a reliable water supply, both during the drought and

water budgets, and more information about the drought

achieve the State's target through February 2016. We

And remember, you can get your water use history,

State's water-use reduction requirement of 32% for

target in June!

reduction over June 2013.

for generations to come.

and conservation programs 24/7 at:

www.calwater.com/drought

Turt replacement rebate (available loss I) More information on all of these programs can be found at

High-efficiency toilet delivery program iosolatie summer 2015 Home water use reports (wakee summedial 2000)

Commercial High-efficiency toilet rebate High-efficiency urinal rebate High-efficiency clothes washer rebate Smart Irrigation Controller rebate Rotating nozzle rebate Spray body with integrated pressu regulation and check valve rebate free sprinkler nozzles.

From reductions to recognition...





Quality. Service. Value.



California Water Service (Cal Water) Visalia customers who are going above and beyond their water-use reduction requirement now have a chance to win a \$500 bill credit.

Customers who save at least the 32% state-mandated reduction on bills dated September 23 and October 22, 2015 (consumption period is the month prior to your bill date), will be automatically entered into the drawing. The drawing will be held on November 2, and 10 winners will each receive a \$500 conservation credit on their account.

Conserve Water and You Could Receive a \$500 Bill Credit

Program details:

- · This program is open to all customers in Cal Water's Visalia District, except employees or immediate family members.
- · Customers must have been continuously receiving water utility service at the same location since May 2013 in order to track water use reductions.
- Customers who use 32-40 percent below their water use for the same period in 2013 will receive one entry into the drawing; customers whose reduction is 41-49 percent will receive two entries; and customers whose reduction is 50 percent or more will receive three entries into the drawing.

For more information and full terms and conditions, visit www.calwater.com/VISdrawing





California Water Service (Cal Water) customers who are going above and beyond their water-use reduction requirement now have a chance to win a \$50 gift card.

Cal Water appreciates the hard work our customers have done to meet state-mandated water-use reductions in your district. So, customers who met their water budget on their bills from December 2015 through February 2016 (consumption period is the month prior to your bill date) will be automatically entered into monthly drawings.

PROGRAM DETAILS:

- Drawings will be held in December, January, and February, and 25 winners in your district each month will each receive a \$50 gift card.
- This program is open to all Cal Water customers, except employees and their immediate family members.
- · Customers must have a water budget to be eligible. For full terms and conditions, visit www.calwater.com/reward.























KAPTAIN KITCHEN

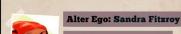


GARDEN GURU



GARDEN GURU LAUNDRY LIBERATOR







Bio: In a world where laundry is confined to high-use washers and dryers, the Laundry Liberator emerged from numble beginnings to free our whites, darks and denin from wasteful washing. Since breaking onto the superhero scene, the Laundry Liberator has since been brought on as a consultant by many top laundry experts on how to reduce water usage and the development of the perfect detergent scent.

The Laundry Liberator's Tip: "When doing laundry, match the water level to the size of the load. If you can't set the level, run only full loads!"



BATHROOM BRAWLER

Alter Ego: Martin Diaz

The Phantom Flusher

Bio: Wham! Boom! Kapow! The Bathroom Brawler is dedicated to all walks of bathroom conservation. When the Brawler is around, you'd better believe that no toilets and sinks are left running. Toilet terrors and shower singers, beware: You're in for a clobbering, or a stern. but fair, talking to.

The Bathroom Brawler's Tip: "I'm a big supporter of proper hygiene, but make sure you time your showers to roughly five minutes. Shortening your shower by even one minute will save up to 150 gallons-per-month!"



H20Heroes

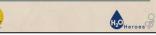
POOL PROTECTOR



Arch Nemesis: The HorsePlay Gang

Bio: Do you hear that supersonic whistle? That's the Pool Police! With a moral compass and conservation-first attitude as strong as his front crawl, Dev Rao is an aquatic marvel who knows as well as the rest of us that nothing beats a hot day like a refreshing dip in the pool. When he's not lifeguarding at his community pool, the Pool Police is making sure pools across the region are using and losing as little water as possible

The Pool Protector's Tip: Make sure your swimming pools, fountains, and ponds are equipped with recirculating pumps!"



Superpowers: Super strength. laser vision, extrasensory ipe leak prevention

Arch Nemesis: Dr. Drainbot

Alter Ego: Cliff Clayton

Bio: Truth. Justice. High-efficiency sink faucets. After overcoming his water-wasting past, former California civilian Cliff Clayton has since picked up the mantle of Kaptain Kitchen to champion smarter and sustainable ways to conserve water in the kitchen. Whether it's by patching up leaky pipes with laser vision or simply giving his dishes a dry scrub before washing, Kaptain Kitchen is both the H2O Hero we need and deserve.

KAPTAIN KITCHEN

The Kaptain's Tip: "When washing dishes by hand, don't let the water run. Use one basin for wash water and the other for rinse water!"





Alter Ego: Alicia Sanderson Superpowers: Green thumb, vperabsorption

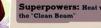
> **Arch Nemesis:** Sprinkler-Tron 20XX

Bio: In tune with the power of the natural world, the Garden Guru decided at a young age to devote her efforts to water-efficient gardening and horticultural care and education. A botany student by day, the Garden Guru moonlights as a lawn and garden care vigilante, educating homeowners and garden keepers on how to create beautiful landscapes while using water efficiently

The Guru's Tip: "Study up on the plant life you're maintaining! Different varieties of foliage require different amounts of watering. You don't want to drown your cacti! Also, consider installing low-water use lants!"



H29Heroes





Superpowers: Heat vision,

H29Heroes

Superpowers: Super strength, low-flow telekinesis Arch Nemesis:



H29Heroes



- 117,531 reached
- 4,105 likes
- 307 comments
- 318 shares



Targeted outreach from every angle...







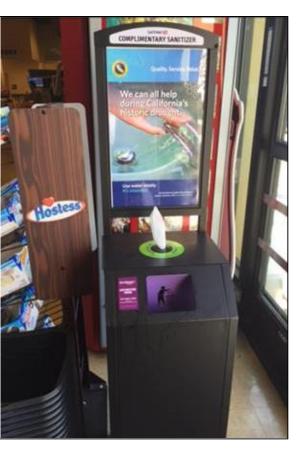




Plus...

- Flat-rate customers (postcards)
- CII customers (letters, social media)
- High-use and high-surcharge customers (letters)
- School district superintendents (letters)
- Media education (system tour)
- Monthly updates to community leaders (email)
- Lowered reductions and surcharge courtesy tier for metered customers (direct mail, online/social, segment at GRC PPHs)













But Some Things Don't Change

- Still taking a customer-first approach and seeking to educate customers on State-mandated restrictions and plans going forward
- Still have a (now even wider) range of conservation rebates, programs, tools and want to work with customers to reduce water use



Moving Forward

- Analyzing data for self-certification option
- Expecting minimum standard to maintain gains and have consistent message for strengthened long-term standards
- Transitioning from short-term State mandate to longterm sustainability
- Will communicate with customers, elected officials, media, employees





