

Rates, Education and Enforcement

VALENCIA WATER COMPANY DROUGHT RESPONSE

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Resource Conservation Manager



RATES, EDUCATION AND ENFORCEMENT

- About Valencia Water Company
- Drought Response Integration Plan
- Rates Water Smart Allocation Program
- Education Your Drought Report & the Drought Report Online Utility Tracking Tool (DROUTT) & Valley Wide Outreach (SCV Family)
- Enforcement Mandatory Conservation Measures (SWRCB)
- Drought Response Results
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About Valencia Water Company



ABOUT VALENCIA WATER COMPANY

Investor Owned Utility

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- Location Northern Los Angeles County
- Population Approximately 117,000 (30,000 Connections)
- ★ Annual Sales 9.2 Billion Gallons
- Partnerships Include WaterSense Promotional Partner, Alliance for Water Efficiency, California Urban Water Conservation Council, Santa Clarita Valley Family of Water

Drought Response Integration Plan (DRIP)

DROUGHT RESPONSE INTEGRATION PLAN (DRIP)

High Level Goals

- + Leverage, strengthen and expand current efforts
- + Implement conservation best practices
- + Expand outreach efforts

Drought Response Integration Plan

- *Educate
- *Employ
- *Evaluate

Rates:

Water Smart Allocation Program





RATES - WATER SMART ALLOCATION PROGRAM

- Water Smart Allocation and Tiered Rates Program (WSA)
- Water Budgets
 - + Indoor Allocation (Based on 4 People X 55gpd)
 - Outdoor Allocation (Based on Actual Weather and Landscape)
- Tiered Rates
 - + Super Efficient, Efficient
 - + Inefficient, Excessive and Wasteful



RATES - WATER SMART ALLOCATION PROGRAM

- DRIP Initial Strategy
 - + "Meet and Beat Your Monthly Water Smart Allocations"
- Strategic Problems
 - Limits the discussion to WSA defined water wasters
 - + Could not meet the 20% of 2013 goal with only savings from the Inefficient, Excessive and Wasteful categories
 - Drought year weather variables include high allocations (hot and dry conditions)



Education:

Drought Reports, Tracking Tool, Valley Wide



DROUGHT REPORTS

Approved DRIP Strategy

- + Your Drought Report
 - x Defined customer's 2013 consumption, 20% savings (CCF and gallons), 2014 consumption target
 - Methods to achieve 20% (conservation programs, tips, etc...)
- + Phased Approach
 - × Residential (Single Family and Multi-Family INDV)
 - × Commercial, Industrial and Institutional
 - Multi-Family
 - × Dedicated Irrigation



DROUGHT REPORTS

Your Drought Report-Drought HOW TO SAVE 20%

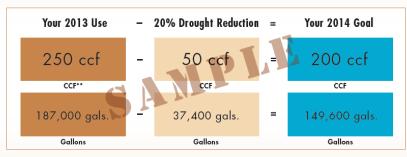
By now, you know that California is in the middle of an unprecedented drought. Even with the recent rains, we have a long way to go to refill reservoirs throughout the state, and to ensure adequate recharge of our local groundwater supplies. The governor has asked everyone in California to immediately reduce their water use by 20 percent in 2014.

To help you, our valued customer, achieve a 20 percent reduction, we are providing you with a personalized "drought calculator" for **your specific residence** as well as some useful steps to easily save water. We will periodically update your water-saving progress online. To regularly monitor your **DROUGHT REPORT**, we encourage you to check your online account. If you don't have an online account, it's easy and free to sign up. Just go to www.valenciawater.com and find "Your Drought Report".

Thank you for doing your part during these extremely dry conditions.

Sincerely.

Keith Abercrombie, General Manager



Thank you for helping us conserve water

As you can see, to achieve a 20 percent reduction, you will need to save

Gallons per Week

How do you do that? You may be surprised how easy it is to save this amount of water. Look on the other side of this letter for a range of easy "tips."

Free Workshops: \$20 credit on your water bill.

WATER SMART IRRIGATION AND GARDEN CARE WORKSHOPS begin in April. Check the website for details.

Note: This water conservation target is specific to your household, based on our records. This chart is intended to provide you with basic information about your water use and to serve as a helpful tool in determining the best way to meet the Governor's request to reduce water use by 20 percent in 2014.



EASY WAYS TO SAVE 20% in 2014

Below are a few simple steps – as well as long-term beneficial investments – you can take to save water immediafely and for your long-term future. When it comes to investing in your house, new fixtures, devices and landscapes will pay off in the long-term – by reducing your total water use and saving \$\$ on your monthly bill. We call this "drought-proofing" your home. Check out "REBATE" Items below.

OUTDOOR (70% of Use)

Immediate steps you can take:

- Reduce watering times. Water only between 2 a.m. and 6 a.m. (Saves 25 gallons each time)
- Adjust sprinklers to water plants (not the driveway)
 (Saves 12-15 gallons each time you water)

Other, easy steps

- Reduce each zone run time by 1 minute (Saves 9-27 gallons/minute/irrigation zone)
- Install drip-irrigation system in non-turf areas (Saves 15 gallons each time you water)
- Install a "Smart" controller (Saves 24+ gallons per day)

INDOOR (30% of Use)

Immediate steps you can take:

- Install high efficiency showerheads (Up to 3 free from Valencia Water Company)
- Replace broken toilet flappers (Saves 200+ gallons per day)
- 3. Install aerators on kitchen and bathroom faucets (Saves 1.5 gallons per person per day)

Other, easy steps

- Install high efficiency toilets (Saves 20 gallons per person per day)
- Install a high efficiency clothes washer (Saves 10-20 gallons per load)

SAMPLE OF SAVINGS

For many homeowners, saving 20 percent means saving about 725 gallons a week. This may sound like a lot, but it's fairly easy. Daily efforts will add up. Below is one example, if you are a family of four:

- Reduce irrigation times
- Install a "Smart" controller

TOTAL WEEKLY SAVINGS:

- Shorter showers
- · Only full loads of dishes and laundry
- Turn off faucet when brushing teeth
- 300 gallons a week
- 168 gallons a week
- 160 gallons a week
- 60+ gallons a week
- 50 gallons a week

738 gallons

Weather Based Irrigation Controllers

50% Rebates

For Select High Efficiency Irrigation Equipment



\$200 Rebate

High Efficiency
Clothes Washers
(Certain rules apply)

PROGRAM

www.valenciawater.com

Visit www.valenciawater.com for water conservation program updates



www.scvh2oprograms.com | www.valenciawater.com |

DROUGHT REPORTS (DROUGHT REPORT ONL Y TRACKING TOOL



Valencia Water Company

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Conserve Water. It's for Life.

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Allocation Details

Drought Report Details

Variance Request Form

Conservation Tips

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Water Drought Details

Account Number

Customer Name

Sample Residential Customer



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The governor has asked everyone in California to immediately reduce their water use by 20 percent in 2014.

To help you, our valued customer, achieve a 20% reduction, we are providing you with a personalized "drought calculator" for your specific residence, business, or landscape account, as well as some useful steps to easily save water. We have created this tool to help you track your water savings progress throughout the year.

Thank you for doing your part during these extremely dry conditions.

Sincerely.

Keith Abercrombie, General Manager

Please click this link to view a few simple steps TO **SAVE 20% IN 2014.**

Thank you for helping us conserve water

The chart below will assist you in visualizing the amount of water you need to conserve to assist us in our 20% Drought Reduction Goal.

DROUGHT REDUCTION ANALYSIS

Values displayed in: Gallons

Display as CCF's

Usage this period (2013)

21.692

To achieve a 20 percent reduction you needed to reduce usage by:

Usage this period (current)

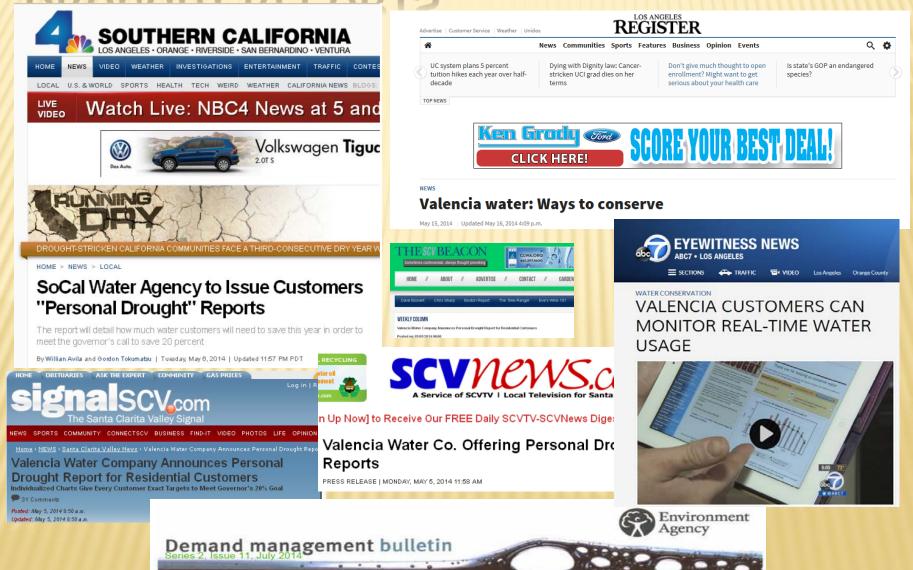
17,353

4,338



The Drought Reduction targets are calculated using actual water use history from 2013, except for customers with less than 8 months of recorded water use. For customers with less than 8 months of recorded water use in 2013, the residential average is displayed.

DROUGHT REPORTS



Enforcement: Mandatory Conservation Measures (SWRCB)

Valencia Water Company

MANDATORY CONSERVATION MEASURES

- State Water Resources Control Board
- SCV Family Water Action Plan
- × Valencia Water Company
 - + Mandatory Water Use Restrictions

Now Prohibited:
Allowing runoff from your property
☐ Washing sidewalks, driveways, gutters
\square Washing motor vehicle without a shut-off nozzle
\square Fountains and/or decorative features without a recirculating pump
\square Outdoor watering days restrictions (see Your Watering Days below)



MANDATORY CONSERVATION MEASURES

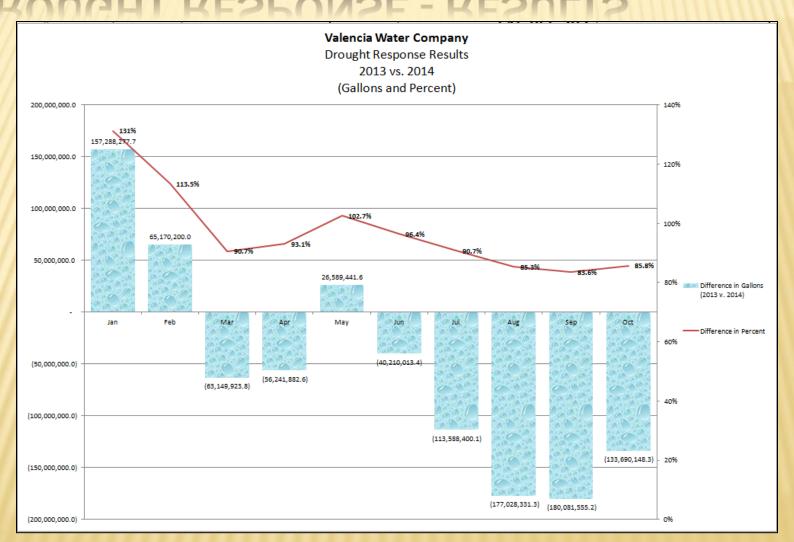
- Water Waste Online Notification Form
- Courtesy Notifications
 - + 282 YTD (70% since Mandatory Measures Notice)
 - +~3-4% Recidivism
- Penalty Assessment Process
 - + O YTD (For VWC and SCV Suppliers)



Drought Response Results



DROUGHT RESPONSE - RESULTS



737,400,813 Gallons Saved (Since March 2014)

DROUGHT RESPONSE RESULTS

- Increased Conservation Program Participation
- Increased Consumer Education
- Increased Customer Service
- Increased Customer Satisfaction
- Increased Customer Trust
- Decreased Water Waste
- Decreased Water Consumption
- Decreased Water Costs



Conclusion



CONCLUSION

- When provided with good, accurate, and meaningful information, most customers can and will make good decisions
- Success is not measured by how many citations or tickets have been issued, but by how many gallons have been saved
- Increased education and outreach efforts = increased water savings

QUESTIONS

Thank you

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