



CALIFORNIA PUBLIC UTILITIES COMMISSION



**April 2, 2014**

**Wednesday**

**7:30 a.m. - 1:30 p.m.**

**CPUC/SCE**

*Los Angeles Small Business Expo*

Skirball Cultural Center  
2701 N. Sepulveda Blvd.  
Los Angeles, CA 90049

**SMALL BUSINESS**  
**2014 EXPO**

- California and its utilities want your business.
- Meet with local and state agencies and utilities like SCE, PG&E, AT&T, Verizon, Water and more.
- Learn how to get contracts and sell goods and services!

**FREE**



Free event features presentations by government agencies and utilities and matchmaking opportunities with Procurement Specialists (one-on-one scheduled meetings).

- 7:30 - 8:30 a.m. Complimentary Continental Breakfast and On-site Registration
- 8:30 - 9 a.m. Opening Comments by Commissioner Catherine J.K. Sandoval, CPUC
- 9 - 1:30 p.m. Business Matchmaking (10 minute appointments with buyers, project managers and prime contractors) and Vendor/Resource fair

**Workshops:**

- 9 - 10 a.m. Connecting Small Businesses with State and Utility Contracts
- 10 - 11 a.m. Small Business Suppliers Go Green
- 11 - 12:30 p.m. Certified Now What – How to Market Your Business to Public Agencies and Utilities
- 12:30 - 1:30 p.m. Access to Capital: How Small Business Can Access Financing!

We encourage you to register in advance.

Registration link: <https://ia.cpuc.ca.gov/smbiz>

To participate in the Business Matchmaking, create a profile at <http://procurementregistration.com/wbec/>

For more information or questions, please contact [smallbiz@cpuc.ca.gov](mailto:smallbiz@cpuc.ca.gov) or **(800) 253-0500**